

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List



On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAAdvantage.gov.

GSA Multiple Award Schedule

FSC Group: **Professional, Administrative, Management Support Services**

Contract Number: **GS-00F-118DA**

Schedule Title: **Multiple-Award Schedule (MAS)**

Price list current as of Modification #PO-0018 effective April 14, 2021

Industrial Group: **Professional Services**

Period Covered by Contract: **April 14, 2021 to April 13, 2026**

Business Size: **Small Business, Service-Disabled Veteran-Owned Small Business**

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For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Prices Shown Herein are Net (discount deducted)

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1.0 Labor Categories and Hourly Rates (Years 6 through 10)

HOURLY RATES FOR ALL SPECIAL ITEM NUMBERS (SINs)					
Labor Category	Year 6 Rates	Year 7 Rates	Year 8 Rates	Year 9 Rates	Year 10 Rates
Director	\$143.17	\$145.90	\$148.67	\$151.49	\$154.37
Senior Manager	\$132.71	\$135.23	\$137.80	\$140.42	\$143.09
Subject Matter Expert	\$119.95	\$122.23	\$124.55	\$126.92	\$129.33
Senior Project Director	\$113.37	\$115.52	\$117.72	\$119.95	\$122.23
Project Lead	\$105.84	\$107.85	\$109.90	\$111.99	\$114.12
Senior Business Expert	\$103.01	\$104.97	\$106.96	\$109.00	\$111.07
Senior Consultant II	\$96.09	\$97.92	\$99.78	\$101.68	\$103.61
Senior Consultant I	\$90.43	\$92.14	\$93.90	\$95.68	\$97.50
Consultant III	\$86.43	\$88.07	\$89.74	\$91.45	\$93.19
Consultant II	\$80.67	\$82.20	\$83.76	\$85.36	\$86.98
Consultant I	\$75.85	\$77.30	\$78.76	\$80.26	\$81.79
Analyst III	\$72.28	\$73.65	\$75.05	\$76.48	\$77.93
Analyst II	\$64.22	\$65.44	\$66.68	\$67.95	\$69.24
Analyst I	\$52.28	\$53.27	\$54.28	\$55.31	\$56.36

- Notes: a. Lynch Consultants annual escalation rate applied to its fully-burdened hourly rates is 1.9%.
b. Lynch Consultants hourly rates include GSA Industrial Funding Fee (IFF) of 0.075%.

2.0 Labor Category Descriptions

FOR ALL SINs: 541211, 541219, 541330ENG, 541611, 541715, 541990RISK, OLM

<u>Labor Category</u>	<u>Education Level</u>	<u>Years of Experience</u>	<u>Functional</u>
Director	Master's degree + 12 years related experience or Bachelors' degree + 14 years related experience, in either case, must have 8 years program or project management experience.		<u>Functional Responsibilities</u> Plan, manage, and direct contract activities and engagement teams. Oversee quality of services and deliverables. Maintain effective lines of communications with client, project points of contact, corporate engagement staff, and other stakeholders. Implement corporate policies and procedures across the Lynch Consultants engagement and contract personnel.
Senior Manager	Master's degree + 10 years related experience or Bachelors' degree + 12 years related experience, in either case, must have 5 years program or project management experience.		<u>Functional Responsibilities</u> Plan, manage, and direct program and project engagement teams. Oversee quality of services and deliverables. Maintain effective lines of communications with client, project points of contact, corporate engagement staff, and other stakeholders. Establish and execute effective work allocation, workload distribution, and service delivery solutions.
Subject Matter Expert (SME)	Master's degree + 8 years related experience or Bachelors' degree + 10 years related experience, in either case, must have 8 years working in SME-related field.		<u>Functional Responsibilities</u> Plan, manage, and direct engagement and task assignments. Oversee technical services and solutions. Provide knowledge and expertise, along with current and emerging best practices, related to business operations, program management, financial management, accounting, auditing, acquisition support, financial systems, risk management, IT services, life-cycle management and/or strategic planning.
Senior Project Director	Master's degree + 8 years related experience or Bachelors' degree + 10 years related experience, in either case, must have 6 years working in SME and/or technical field.		<u>Functional Responsibilities</u> Plan, initiate, manage, execute, and close out contract actions and projects. Provide resource allocation, technical and management oversight, and high-level business operations expertise. Formulate and reinforce work standards, assign schedules, supervise contractor personnel, and communicate contract, engagement, and task requirements, priorities, and standards.

<u>Labor Category</u>	<u>Education Level</u>	<u>Years of Experience</u>	<u>Functional Responsibilities</u>
Project Lead	Master's degree + 6 years related experience or Bachelors' degree + 8 years related experience.		<u>Functional Responsibilities</u> Responsible for overall management of assigned task orders and for ensuring technical solutions and schedules in the task order are accomplished in a timely manner. Provide functional area expertise for program management, financial management, IT services, strategic planning, acquisition support, and other required tasks. Reinforce work standards and quality.
Senior Business Expert	Master's degree + 5 years related experience or Bachelors' degree + 7 years related experience, in either case, must have 4 years working in related business field.		<u>Functional Responsibilities</u> Provides business and functional expertise related to program management, financial management, accounting, auditing, risk management, internal controls, financial systems, IT services, strategic planning, and/or business process improvements. Provides guidance and direction in areas of functional business expertise. Supervises contractor personnel and reinforces work standards and quality.
Senior Consultant III	Master's degree + 4 years related experience or Bachelors' degree + 6.5 years related experience.		<u>Functional Responsibilities</u> Has extensive technical responsibility for interpreting, organizing, executing, and coordinating assignments, including the direction of other staff. Keeps abreast of best practices in such functional areas as business operations, financial management, auditing, IT services, and accounting methodologies, databases, and tools. Makes decisions that demonstrate mature judgment in anticipating and solving complex problems.
Senior Consultant II	Bachelors' degree + 6 years related experience.		<u>Functional Responsibilities</u> Has moderate technical responsibility for interpreting, organizing, executing, and coordinating assignments, including the direction of junior staff. Keeps abreast of best practices in such functional areas as business operations, financial management, auditing, IT services, and accounting methodologies, databases, and tools. Makes decisions that demonstrate sound judgment in anticipating and solving problems.
Consultant III	Bachelors' degree + 5 years related experience.		<u>Functional Responsibilities</u> Applies specialized knowledge of business, program management, financial management, accounting, budgeting, IT services, strategic planning and/or other consulting services. Supports contract and client engagements and tasks that require execution of existing Lynch Consultants methods or the use of advanced techniques. Plans and performs work within guidance and direction of Lynch Consultants. Ensures contract, engagement, task, and QA requirements are fulfilled.

<u>Labor Category</u>	<u>Education Level</u>	<u>Years of Experience</u>	<u>Functional</u>
Consultant II	Bachelors' degree + 4 years related experience.		<u>Functional Responsibilities</u> Applies functional knowledge of business, program management, financial management, accounting, budgeting, IT services, acquisition support, and/or other consulting services. Supports contract and client engagements and tasks that require execution of existing Lynch Consultants methods or the use of advanced techniques. Performs work within guidance and direction of Lynch Consultants.
Consultant I	Bachelors' degree + 3 years related experience.		<u>Functional Responsibilities</u> Applies knowledge of business, program management, financial management, accounting, budgeting, IT services, acquisition support, and/or other consulting services. Supports contract and client engagements and tasks that require execution of existing Lynch Consultants methods. Performs work within guidance and direction of Lynch Consultants.
Analyst III	Bachelors' degree + 2 years related experience.		<u>Functional Responsibilities</u> Performs functional/complex business, program management, financial management, accounting, IT services, acquisition support, financial systems, and/or other consulting services. Supports engagement requirements in accordance with Lynch Consultants supervision.
Analyst II	Bachelors' degree + 1 year related experience.		<u>Functional Responsibilities</u> Performs basic and routine business operations, program management, financial management, accounting, and financial systems data analysis. Supports engagement requirements in accordance with Lynch Consultants supervision.
Analyst I	Bachelors' degree, less than 1 year related experience.		<u>Functional Responsibilities</u> Provide general and administrative functions and support to contract, engagement, and project teams. Provide general computer, data, and business functional support.

NOTES:

- a. Professional certification (e.g., CPA, CISA, PMP, CGFM, CDFM, etc.) can be substituted for two years of experience.
- b. Six years of related experience with a High School diploma can be substituted for bachelor's degree.
- c. Three years of related experience with a bachelor's degree can be substituted for master's degree.

3.0 Customer Information

1a. TABLE OF AWARDED SINS

SIN	Recovery	Description
541211	541211RC	Auditing Services
541219	541219RC	Budget and Financial Management Services
541330ENG	541330ENGRC	Engineering Services
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
541715	541715RC	Engineering Research and Development and Strategic Planning
541990RISK	541990RISKRC	Risk Assessment and Mitigation Services
OLM	OLMRC	Order-Level Materials (OLM)

1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply:** N/A

1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item:** Hourly rates provided on Page 3.

2. **Maximum order:** \$1,000,000

3. **Minimum order:** \$100

4. **Geographic coverage:** Worldwide

5. **Point(s) of production:** Various

6. **Discount from list prices:** Prices shown herein are net. Discounts are already deducted.

7. **Quantity discounts:** N/A

8. **Prompt payment terms:** Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Payment terms are net 30 days.

9. **Foreign items:** None
- 10a. **Time of delivery:** Within 30 days after receipt of order (ARO) or specified on the task order
- 10b. **Expedited Delivery:** N/A
- 10c. **Overnight and 2-Day Delivery:** N/A
- 10d. **Urgent Requirements:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
11. **F.O.B. point:** Destination
- 12a. **Ordering address:** Same as contractor
- 12b. **Ordering procedures:** For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. **Payment address:** Same as contractor
14. **Warranty provision:** N/A
15. **Export Packing Charges:** N/A
16. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
17. **Terms and conditions of installation (if applicable):** N/A
- 18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 18b. **Terms and conditions for any other services (if applicable):** N/A
19. **List of service and distribution points (if applicable):** N/A
20. **List of participating dealers (if applicable):** N/A
21. **Preventive maintenance (if applicable):** N/A
- 22a. **Special attributes such as environmental attributes:** N/A
- 22b. **Section 508 compliance for EIT:** N/A, standards found at www.Section508.gov.
23. **Unique Entity Identifier (UEI) number:** UB17HPEN83M7

24. Notification regarding registration in the System for Award Management (SAM) database: Lynch Consultants is active in the SAM database; all information is current and accurate.

Service Contract Labor Standards (SCLS) Statement: The Service Contract Labor Standards (SCLS) is applicable to this contract and as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the Contractor adds SCLS labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.